

AGENDA PLACEMENT FORM

(Submission Deadline – Monday, 5:00 PM before Regular Court Meetings)

Date: 4.21.2025Meeting Date: 4.28.2025Submitted By: Lance AndersonDepartment: Purchasing Department

Signature of Elected Official/Department Head:

**Court Decision:**

This section to be completed by County Judge's Office



4-28-25

Description:

Consider and approve award of RFP 2025-301 Vending Services for Johnson
County and approve contract with Authorization for County Judge to sign with
SPG Vending for 1 (one) year with the option of 4 (four) 1 (one) year contract
renewals. Original contract period will be April 28, 2025 and end on April 27,
2026.

(May attach additional sheets if necessary)

Person to Present: Lance Anderson

(Presenter must be present for the item unless the item is on the Consent Agenda)

Supporting Documentation: (check one) ☒ PUBLIC ☐ CONFIDENTIAL

(PUBLIC documentation may be made available to the public prior to the Meeting)

Estimated Length of Presentation: 5 minutes

Session Requested: (check one)

☐ Action Item ☒ Consent ☐ Workshop ☐ Executive ☐ Other _____

Check All Departments That Have Been Notified:

☒ County Attorney ☐ IT ☐ Purchasing ☐ Auditor☐ Personnel ☐ Public Works ☐ Facilities Management

Other Department/Official (list) _____

Please List All External Persons Who Need a Copy of Signed Documents
In Your Submission Email

Approved in CC on 9/11/2023

VENDING SERVICE AGREEMENT

This AGREEMENT is made the 28th day of April 2025 by and between: JOHNSON COUNTY (Customer) and SPG VENDING SOLUTIONS, INC. (Vendor)

WHEREAS Customer desires quality vending service for its employees and visitors to its premises.

WHEREAS, Vendor has the capacity and the knowledge to provide vending products and services to meet Customer's needs.

NOW, THEREFORE, both parties agree as follows:


1. Customer grants to Vendor the exclusive right to provide vending and coffee services, including, without limitation, vending machines for drinks and snacks, kiosks, mini-marts or convenient store style vending upon Customer's business premises subject to the terms and conditions of this AGREEMENT;
2. The initial term of the AGREEMENT shall commence on April 28th, 2025 and shall continue until April 28, 2028. Following the expiration of this initial term, the Customer will have the option of (4) four (1) one-year contract renewals. The Customer is willing to consider other vendor proposals for terms indicated. Any additional terms vendor recommends that might be beneficial to Customer. The AGREEMENT may be terminated upon expiration of the AGREEMENT with notice in writing tendered (30) thirty days prior to the expiration of the AGREEMENT or any subsequent renewal thereof;
3. Vendor shall be responsible for installing and maintaining vendor equipment which reasonably meets Customer's needs. Customer shall provide all utilities, including necessary water, electrical lines, and internet lines and service. Customer shall also dedicate appropriate space for Vendor's equipment which is designated to maximize access to the vending mechanism, whether units, kiosks or other equipment, by both their users and by employees or agents of Vendor who services the vending equipment.
4. If Customer is dissatisfied with Vendor's service, Customer is to inform Vendor in writing. The vendor will have (30) thirty days to rectify the problem addressed. If the problem is not resolved by both Customer and Vendor's satisfaction within the (30) thirty days, Customer may serve a (30) thirty-day notice of intent to cancel AGREEMENT with the Vendor.
5. Customer recognizes that Vendor will invest significant sums of money on equipment and service in reliance to Customer's promise of exclusivity which is the key element of this AGREEMENT;
6. Vendor will provide Customer with 21% commission; paid on a monthly basis.
7. This AGREEMENT is assignable by Vendor without notice;
8. This AGREEMENT automatically transfers to new management, property managers, and/or buyer as well as any subsequent changes in address and/or business name changes.



(Customer Signature)

Christopher Boedeker, County Judge

(Customer Print Name/Title)



SPG VENDING SOLUTIONS, INC. (Vendor)

Taylor Vaughan, CEO

(Vendor Name/Title)

APPROVED AS TO FORM AND CONTENT:

JOHNSON COUNTY:

Ch Boedeker
Christopher Boedeker
As Johnson County Judge

4/28/25
Date

Attest: *April Dwyer*
County Clerk, Johnson County



4/28/25
Date

COMPANY:

SPG Vending Solutions
Taylor Vaughan
Authorized Representative of Company

03/25/2025
Date

Printed Name: Taylor Vaughan

Title: CEO

SPG

VENDING SOLUTIONS

www.SPGVending.com

505 110th Street Arlington, TX 76011

Phone: (817) 608-0804

Seth.Glennon@SPG-companies.com



PROPOSAL

Johnson County

INTRODUCTION

Dear Management,

Thank you for allowing **SPG Vending Solutions** the opportunity to introduce ourselves. We have gathered some information that explains our services, including but not limited to:

- **Full-Service Vending Services**
- **Healthy Heart Programs**
- **Product Selection**

Thank you again for the opportunity of serving your company's vending needs. We believe that our services will exceed any expectations that your company may have, as one of our valued customers. Please feel free to call with any questions.

Sincerely,
Sean Glennon
SPG Vending Solutions



SERVICE STANDARDS

SPG Vending Solutions is proud to offer a wide range of services. We carry a large selection of product lines and a superior employee system including route personnel and management with over 30 years of experience in this industry. The following will detail many of our services:

Hours of Operation

- On call 24 hour service
- Service 7 days per week
- SPG is conveniently open 364 days per year
- Daily service as early as 3am

Route Personnel

- All uniformed personnel
- All personnel are trained in basic machine maintenance

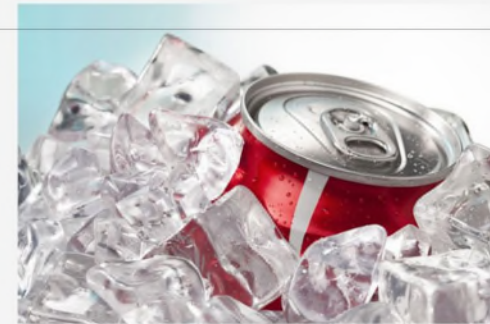
Performance Guarantees

- A full refund is given for an unsatisfactory product
- Change banks are available upon request for instant refunds
- All equipment is kept clean



WHY CHOOSE SPG?

Partner with SPG Vending Solutions to enjoy a full range of benefits that will enhance your break area.



Experienced service

We opened our doors in 1992 and have been providing reliable vending machines and coffee service ever since.



Cashless acceptance

Requiring cash is a thing of the past, so we have updated all equipment to accept credit/debit cards and mobile payments.



A partner in wellness

Our goal is to help inspire a corporate culture of health and wellness with delicious, yet nutritious products.



Promotion programs

We donate gift cards to customers monthly, quarterly, or annually so their employees can enjoy free items.



Custom break room

From wrapping vending machines in graphics to designing break room refreshment layouts, each solution is unique.



Privately owned

SPG Vending Solutions is the largest, privately owned vending company in the Dallas Fort Worth; DFW area.

CORPORATE WELLNESS PROGRAM

Healthy products across services — vending machines, micro-markets, pantry service

No matter the type of service you want or need, we can provide healthy options. From baked chips to protein packed, gluten free snacks to sparkling water, we carry the latest must-have healthy options. Your healthier and happier Dallas Fort Worth; DFW workers will thank you.



CORPORATE WELLNESS PROGRAM

Bringing healthy options directly to your Dallas Fort Worth; DFW break room.

GO HEALTHY & SIGN OF FOR A HEALTHY PRODUCT SAMPLING!



Enjoy delicious and nutritious variety

From reduced fat to all natural ingredients, we carry dozens of products that fit a healthier lifestyle.



Support healthy

Make eating healthy refreshments convenient, as well as refreshing, with quality products.



Happier employees

Get a better work environment when employees are satisfied and full of nutritious options.



Plenty of variety

The list of tasty, yet healthy, foods, snacks, and drinks in our warehouse is growing rapidly.



Easy to find

Thanks to the healthy heart label, the snacks that meet nutrition guidelines are easy to spot.

VENDING SERVICE

Your DFW expert in delivering full service vending solutions

PERSONALIZE YOUR SERVICE



Traditional Vending



Quality products available for employees to purchase in the break room.

Connected equipment with real-time reporting

E-payment acceptance, mobile and credit card

No cost solution for Dallas Fort Worth, DFW employers

Fast, thorough response time for service

Subsidized Vending



Enhance the benefit of vending service for employees with subsidized products.

Pay a portion of healthy snacks to encourage consumption

Ensure grab and go options are convenient and affordable

Build a company culture of employee appreciation

Design a personalized variety of subsidized products

Free Vending



Transform the break room into an employee benefit with employer-sponsored free vending.

Become unique among the Dallas Fort Worth, DFW, competition

Remove the need for staff to leave during work breaks

Improve the corporate culture and see productivity rise

Enjoy onsite refreshment with accountability and no hassles



VENDING SERVICE

Modern technology

Don't settle for equipment from the last decade – SPG Vending Solutions provides the latest vending machines and micro-markets.



State of the art vending machines

Each vending machine is eye-catching with built-in technology meant to enhance the user's experience.



Now accepting mobile

New built-in payment technology allows our vending machines to accept various mobile payments.



Real-time status

By utilizing smart vending machines, we can report what is happening at your account any time of day.



Sustainable practices

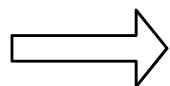
From energy efficient vending machines to reducing vehicles on the road, we aim to be eco-friendly.



TRADITIONAL VENDING PRICES

SPG Vending Solutions is happy to customize every pricing plan to meet the individual needs of each and every company. Our pricing structure is set up for flexibility.

Our customized pricing for Johnson County is as follows:



21% COMMISSION PRICING

D R I N K S

Bottled Soda	\$3.00
Cans	\$1.50
Bottled Water	\$3.00
Sports Drinks	\$3.25
Energy Drinks	\$4.25

S N A C K S

Chips	\$1.80
Bagged Snacks	\$1.80
Premium Candy	\$2.50
Regular Candy	\$1.80
Pastries	\$2.50
Crackers & Nuts	\$1.25



TRADITIONAL VENDING EQUIPMENT

SPG Vending Solutions would provide Johnson County with the following equipment for Traditional Vending Services:

- Drink Machines
- Snack Machines



DRINK SELECTIONS

**DON'T SEE WHAT YOU WANT?
DON'T WORRY!**

These are the products that we currently carry, as they are our best sellers. If there is an item that you don't see on the list, please let us know and we would be happy to place a custom order for your company.

DRINKS

Non-Premium Sodas

- Orange Crush
- Grape Crush
- Strawberry Crush
- Barq's Root Beer
- Pineapple Crush

Minute Maid Juices

- Orange Juice
- Apple Juice
- Cranapple Raspberry
- Crangrade

Gatorade & Powerade

- Lemon Lime
- Fruit Punch
- Fierce Grape
- Orange
- Cool Blue Raspberry

Energy Drinks

- Monster
- Redbull
- Redbull Sugar Free
- Amp Energy
- Rockstar

PREMIUM DRINKS

Coca-Cola

- Coca-Cola
- Diet Coca-Cola
- Coca-Cola Zero
- Caffeine Free Diet Coca-Cola
- Sprite
- Sprite Zero
- Fanta Strawberry
- Fanta Grape
- Vitamin Water
- Desani Water (12oz. & 20oz.)

Dr. Pepper

- Dr. Pepper
- Diet Dr. Pepper
- Dr. Pepper 10
- Big Red
- Sunkist
- Diet Sunkist
- 7-up
- Cherry 7-Up
- A&W Root Beer
- A&W Cream Soda
- Country Time Lemonade
- Hawaiian Punch

Pepsi

- Pepsi
- Diet Pepsi
- Mountain Dew
- Diet Mountain Dew
- Lipton Tea with Lemon
- Lipton Green Tea



SNACK FOOD SELECTIONS

CHIPS

- Cheez-Its
- Cheez-Its Hot & Spicy
- Dill Pickle Chips
- TGIF Potato Skins
- Rudolph's Hot Pork Rinds
- Bugles
- Snyder Jalapeno Pieces
- Snyder Buffalo Hot Wing Pieces
- Doritos
- Cool Ranch Doritos
- Funyuns
- Lays Regular
- Lays Sour Cream & Onion
- Ruffles Cheddar & Sour Cream
- Cheetos Crunchy
- Cheetos Puffs
- Cheetos Flamin Hot
- Fritos Original
- Fritos Chili Cheese

PASTRIES

- Bear Claws (Apple, Strawberry, Cherry)
- Big Tex's Cinnamon Roll
- Apple Round Danish
- Cheese Round Danish
- Jumbo Honey Bun
- Pecan Pie
- Butter Cupcake
- Chocolate Cupcake
- Cinnamon Coffee Cake
- Red Raspberry Danish
- Cinnamon Rolls
- Pink Snowball
- Apple Pie
- Cherry Pie
- Cinnamon Mini Donuts
- Carrot Cake
- Chocolate Donuts
- Powdered Donuts
- Dunkin' Sticks

LONG LIFE PASTRIES

- Grandma's Vanilla Bites
- Zoo Animal Crackers
- Pecan Sandies
- Duplex Sandwich Cremes
- Knott's Raspberry Creams
- Sugar Free Vanilla Wafers

COOKIES

- Famous Amos Chocolate Chip Cookies
- Fudge Stripes
- Oreo's
- Golden Oreo's Swiss Cookies



SNACK FOOD SELECTIONS (cont.)

CANDY

- Hershey's Milk Chocolate Bar
- Hershey Almond
- Reese's Peanut Butter Cups
- Payday
- Starburst
- Twix Caramel
- Baby Ruth
- Reese's Pieces
- Kit Kat
- M&M Chocolate
- M&M Peanuts
- 3 Musketeers
- Nestle Crunch
- Butterfinger
- Skittles Original
- Almond Joy

MISCELLANEOUS

- Peanut Butter Granola Bar
- Oat & Honey Granola Bar
- Cheese & Peanut Butter Crackers
- Cheese Wheat Crackers
- Gardetto's Snack Mix
- Rice Krispie Treats
- Chex Mix
- Welch's Mixed Fruit Snack
- Ritz Bites with Cheese
- Toasty Peanut Butter Crackers
- Toast Chee Peanut Butter Crackers
- Act II Popcorn
- Strawberry Poptarts



Missing your favorites snacks?

We can customize your options to fit your companies needs.

Gluten Free and Healthy Options Available.



HEALTHY HEART PRODUCTS

FIT PICK & BAKED CHIPS

- Baked Cheetos
- Baked Doritos
- Baked Lays
- BBQ Popchips
- Sour Cream & Onion Popchips
- Snyder's Mini-Pretzels
- Smartfood Feta Herb Popchips
- Smart Food Garlic Tomato Popchips
- Sea Salt Popchips
- Wheat Thin Veggie Chips
- Sunchips Harvest Cheddar
- Sunchips Garden Salsa

CRACKERS

- Kellogg's Baked Natural Cheese Crackers
- Reduced Fat Cheez-Its
- Zoo Animal Crackers

GRANOLA & ENERGY BARS

- Nature Valley Peanut Butter
- Nature Valley Oats & Honey
- Nutri-Grain Apple Cinnamon
- Fiber One Bar
- Clif Bar Chocolate Brownie
- Clif Bar Crunchy Peanut Butter
- Belvita Blueberry Biscuits
- Belvita Cinnamon Brown Sugar Biscuits

PROTEIN

- Double Salami
- Jack Link's Beef Jerky

FIT PICK & BAKED CHIPS

- Oatmeal Raisin Cookies
- Oatmeal Raisin Apple Cookies
- Knott's Raspberry Creams
- 100 Calorie Pack- Chips Ahoy

SNACKMIX & NUTS

- Reduced Fat Gardetto's Snack Mix
- Sweet & Salty Trail Mix
- Baked Cheddar Snack Mix
- Unsalted Energizer Mix
- Peanuts
- BBQ Corn Nuts

MISCELLANEOUS SNACKS

- Snyder's Fat Free Mini Pretzels
- Fig Newtons
- Wheat Thins
- Raisins
- Sunflower Kernels
- Healthy Pop Butter Popcorn
- Strawberry Pop Tarts
- Honey Maid Cinnamon Stix



NEXT STEPS

Thank You!

The next steps are easy....

- Please sign and send back Service Agreement.
- We will contact you to schedule an install date.

 Seth Glennon, Account Manager  (817) 608-0804  Seth.Glennon@spg-companies.com

